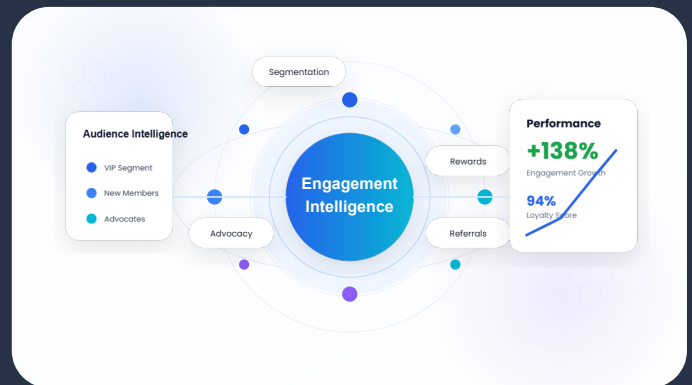


Customer and Partner Engagement

Practical insights on loyalty, incentive, referral, rewards, and engagement programs that help organizations create stronger customer and partner relationships.



Build Relationships With Salesforce Partner Program



Rohit Singh • VP of Customer Engagement • [Schedule Free Consultation](#)



With the passage of time, businesses are becoming arduous to run the operations smoothly. Without the help of friendlier terms with partners or advisors, certain challenges are bound to happen. So, aligning good terms and building stronger relationships with your partners/ alliances is important to enhance businesses.

To help companies who are looking for viable programs to keep the partner relationship bond goes smoothly, a few marketing strategies are succeeding in creating a meaningful partner association. These programs are completely dedicated to streamlining partnerships so that a good outcome can be expected from both sides.

With the aim of businesses has compact terms within partners, NextBee has helped many enterprises and corporations with an exclusive solution i.e. a partner-focused software. The platform aims to build up stronger relationships between business owners and entrepreneurs with its CX360 approach to the allure special business customers.

It is helpful for any organization that wants to have friendlier pacts with their business partners. The software has an integration methodology that can be integrated with the Salesforce loyalty solution.

Badges, Bonus Points, Account Tracking, Rewards, Messages, Updates, Kudos, Referral Sales, Promotions – Engage Your Business Patrons With NextBee’s Partner Program Solution

NextBee offers a futuristic partner program software that helps immensely to increase sales and reinforcing relationships with your partners. Brands can align the Salesforce referral partner solution integrated with NextBee’s exclusive software to make it a worthwhile deal for both business owners.

[Learn More](#)

Triggers

- New Record
- Updated Record
- Updated Field on Record
- New Outbound Message

Actions

- Assign Reward Tier
- Give Reward Points
- Offer Rewards
- Send New Message

- Update Message Sequence
- Assign Badge
- Track Referral Sale
- Sales Performance Leaderboards
- Feedback & Suggestions
- Tracked KPI's based on Partner Roles
- News & Updates
- Bonus Points For Specific Products
- Points for Post on Facebook
- Points for Post on Twitter
- Twitter Hashtag Tracking
- Daily Limits on Points Promotions
- Partner Account Tracking
- Kudos to Partner
- Peers Nomination of Partner Peers Polling

Implementing NextBee's partner loyalty software has proven out to be a mutual win-win situation for many top leading brands. If you want to know more about the integration methodology with Salesforce CRM, click on the 'request demo' button.

[Request Demo](#)

[Brands can implement rewards](#), incentives, offers, et cetera to business partners or alliances who are helping you in growing the business together. You can reward them with bonus/ rewards as a token of 'thanks' for helping in the contribution of initiating new formal agreements and deals.

To keep your partners feel valued, implement NextBee's personalized solution in your business model, and keep them engaged with the partner program.

To know more in detail about the NextBee's [partner program software](#) and Salesforce integration methodology solution, discuss your business requirements with our marketing experts.

Get the best solution for your business. Feel free to reach out to us anytime.

Our Pledge to You



“Our relationship with you, our client is a strong partnership between our two companies. We bring to you years of best practices, a complete solution, our commitment, and unwavering dedication to your business’ success.”

Rohit Singh

VP of Customer Engagement

[Request Free Consultation](#)



Learn More About Our Proven Approach

We have worked with 300+ brands and helped them succeed. To learn more case studies

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Align Your Company, Your Teams, And Your Individual Employees To Foster A Company Culture Rooted In Success.



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Contact

NextBee Corporation
155 Bovet Rd Suite 700
San Mateo, CA 94402



Call us now
1-800-547-1618